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# Session 7

## SAMPLE INTERVIEW QUESTIONS

Successful Interviewing • Keep the goal of the interview in mind • Practice, practice, practice • Have small talk to build rapport • Be professional (look sharp and be on time) • Don't stop at Yes or No answers. Probe... • Treat individual with respect (you are listening to their opinions)

### Types of Questions

- What is his/her position or role?
- Issues/needs Identification
  - What are the needs or issues in your community? Or Do you think X is a need or problem?
  - Who does the issue affect?
  - Why does the need exist?
  - What causes the problem
- How do people feel about [the need]?
- What would you like to see happen with [the need or concern]?
- What are the barriers to addressing the need?

### What are potential ways to address the need?

- What resources (assets) are available to address the need?
- What would encourage more support around the issue/need in your community?
- Have we covered everything that is important?
- Conclude by asking “Is there anything important you think I missed?”
- Are there any other people you think • we should talk to?